



## Plantronics is a Cisco Technology Developer Partner

Cisco Technology Developer Partners provide complementary and compatible technologies that help enable operational excellence and unsurpassed compatibility with networks built using Cisco equipment.

Partners of the Cisco Technology Developer Program support standards and commit to interoperate with Cisco products, technology, and software.

Plantronics has completed and passed verification testing for several headsets and adapters under the Cisco Technology Developer Program.



## Why should your customer purchase a Plantronics headset?

Today, communications – via traditional phones, mobiles or Internet telephony – are at the centre of virtually every business activity. Businesses and organisations need trusted partners and suppliers for their hardware solutions that support all their business activities.

Plantronics offers:

- An unmatched track record
- Proven acoustic excellence
- Exceptional product range
- Industry leading service and support.

As the worldwide market leader and partner of major corporations such as Cisco, we spend millions of dollars every year researching and developing sound solutions that anticipate and respond to all the business needs of your customers.

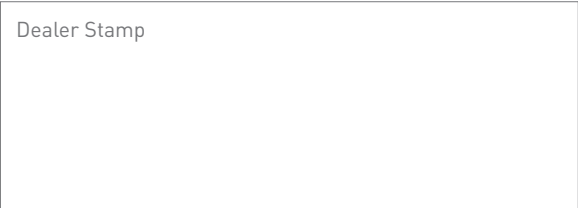
### Why use a headset?

Research shows that overall productivity could be increased by up to 43%\* simply by using a telephone headset, rather than a traditional telephone handset.

Most of all, headsets empower the individual user by providing five key advantages:

- **Hands free** Advantage: No more juggling with your phone handset – type and talk as well as collecting that important document from the printer – complete office freedom
- **Sound** Advantage: More clarity – you can hear better and be heard. It saves time and reduces stress
- **Ergonomic** Advantage: No more cradling a handset between your shoulder and neck – you can be more comfortable and avoid strain, back and neck pain
- **Mobility** Advantage: No more being tied to your phone – you're free to move around as you talk and you will miss less calls and stop diversion to voicemail – improve customers satisfaction
- **Efficiency** Advantage: Be able to multi-task whilst managing your daily activities – your phone, mobile and PC all enable you to become more productive.

Dealer Stamp



### Complete peace of mind with industry leading warranties

All our call centre and office products come with a standard 2 year warranty with the option, at the time of purchase, to extend to a third year warranty (corded call centre and office headsets, amplifiers and adapters only).

### TCO '07 Certification for Headsets



Plantronics is the first manufacturer to adopt the new TCO '07 headset standard across its range of headsets worldwide.

The certification means that the headset is designed and manufactured according to some of the strictest performance and environmental criteria in the world. Headsets certified meet TCO Development's requirements on ergonomics, ecology and energy and cordless headsets also meet the requirements on emissions.

### More information

Contact us on the telephone numbers overleaf for more information or visit [www.plantronics.com](http://www.plantronics.com). To ensure all our channel partners have access to the most current product information and sales tools, visit [www.plantronet.net](http://www.plantronet.net)

### Additional Sales opportunities

Plantronics offer a wide range of accessories for our headset range. From headset lifter and amplifiers to coloured voice tubes and gel ear cushions. Always ensuring the best headset wearing experience.

\* Research by HB Maynard & Co.



# With every Cisco phone There is a wireless and corded Plantronics headset sales opportunity!

This headset selection guide helps you determine the right headset for your CISCO telephony solution. Whether you are using a softphone or deskphone or need a wireless or corded headset, this guide will help you to select the right solution for your needs. First select the phone you are using and then determine the type of headset you want, wireless or corded. When you choose a corded headset please check the required connectors as well to make sure your headset can be connected.



## WHICH CISCO PHONE?

DESKPHONE



790X Series  
7906G\*\*  
791X Series  
7911G\*\*



794X Series  
7940\*\*  
7940G\*\*  
7942G\*\*  
7945G\*



796X Series  
7960\*\*  
7960G\*\*  
7961G\*\*  
7962G\*  
7965G\*



797X Series  
7970G\*\*  
7975G\*\*

SOFTPHONE



Softphone  
IP Communicator

## WIRELESS SOLUTIONS FOR DESKPHONE



**VOYAGER™ 510S**  
**Office and Mobile phone usage**  
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between office phone and Bluetooth® mobile phone or smart phone.

72272-04 Noise-Cancelling with WindSmart® UK power adapter  
72272-05 Noise-Cancelling with WindSmart EU power adapter

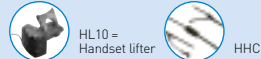


To automatically answer a call by pressing a button on the headset  
36390-11 Requires HL10\*\*  
37978-01 Requires HHC\*



**CS60™ WIRELESS**  
**Flexible, cost effective and convenient**  
Cost-effective wireless headset with great range and sound quality and a choice of wearing styles.

36995-01 Noise-Cancelling with UK power adapter  
36995-02 Noise-Cancelling with EU power adapter  
39159-01 Noise-Cancelling with HL10 UK power adapter  
39159-02 Noise-Cancelling with HL10 EU power adapter



\*HHC electronic hookswitch – the phone firmware is to be version 8.3(3) or above and call manager version 4.1(3) or above. The EHS option of the phone has to be enabled at the call manager level.



**CS70N™ WIRELESS**  
**Stylish and discreet**  
Combining the excellent sound quality and range of DECT™ with the design edge of a mobile headset.

39448-01 Noise-Cancelling with UK power adapter  
39448-02 Noise-Cancelling with EU power adapter  
39449-01 Noise-Cancelling with HL10 UK power adapter  
39449-02 Noise-Cancelling with HL10 EU power adapter



**SUPRAPLUS™ WIRELESS**  
**All-day wearing comfort**  
For intensive phone users – the ultimate comfort and sound quality – with the option of binaural style for noisy environments.

39986-01 Monaural Noise-Cancelling UK power adapter  
39986-02 Monaural Noise-Cancelling EU power adapter  
39261-01 Binaural Noise-Cancelling UK power adapter  
39261-02 Binaural Noise-Cancelling EU power adapter  
39987-01 Monaural Noise-Cancelling with HL10 UK power adapter  
39987-02 Monaural Noise-Cancelling with HL10 EU power adapter  
39263-01 Binaural Noise-Cancelling with HL10 UK power adapter  
39263-02 Binaural Noise-Cancelling with HL10 EU power adapter

## CORDED SOLUTIONS FOR DESKPHONE & SOFTPHONE



**SUPRAPLUS™**  
The new industry standard for all-day comfort and natural-sounding audio.

36828-01 Monaural Voice Tube  
36832-01 Monaural Noise-Cancelling  
36830-01 Binaural Voice Tube  
36834-01 Binaural Noise-Cancelling



**ENCORE™**  
Top quality headset with excellent sound quality and outstanding durability and comfort.

33645-41 Monaural Voice Tube  
33699-41 Monaural Noise-Cancelling  
33646-41 Binaural Voice Tube  
33705-41 Binaural Noise-Cancelling

## REQUIRED DESKPHONE CONNECTORS



**CONNECTOR CABLES**  
**U10 / U10P-S**  
Connect your headset to your phone. U10 for headset port connection. U10P-S for handset port connection.  
26716-01  
U10 – 794X, 796X, 797X phones  
38099-01  
U10P-S – 790X, 791X phones

OR



**AUDIO PROCESSOR**  
**VISTA™ M12**  
Audio Processor for superior sound quality and acoustic protection, including volume and mute controls.  
33413-11 Audio Processor

## REQUIRED SOFTPHONE CONNECTORS



**DA45™ AUDIO PROCESSOR**  
Connect your headset to your PC USB port.  
77559-02  
USB Audio Processor

OR



**DA55™ AUDIO PROCESSOR**  
Connect your headset to your PC USB port with enhanced sound quality.  
36818-03  
USB Audio Processor

## WIRELESS SOLUTIONS FOR SOFTPHONE



**VOYAGER™ 510 USB WIRELESS**  
**Office and Mobile phone usage**  
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between soft phone and Bluetooth® mobile phone or smart phone.

72270-45 with WindSmart  
Bluetooth®



**CS60™ USB WIRELESS**  
**Flexible, cost effective and convenient**  
Wireless headset with great range and sound quality and a choice of wearing style ideal for IP telephony applications.

36947-01 Noise-Cancelling with UK power adapter  
36947-02 Noise-Cancelling with EU power adapter

## Additional headsets and accessories

If you are looking for a specific headset that is not listed or additional accessories for your Plantronics headset, please visit [www.plantronics.com](http://www.plantronics.com) for more information.

## Compatibility

The headsets listed in this guide all work with the Cisco phones listed. If your phone is not listed please visit our product finder compatibility guide at [www.plantronics.com/productfinder](http://www.plantronics.com/productfinder).

