



## Plantronics is a Nortel Technology Developer Partner

Nortel Technology Developer Partners provide complementary and compatible technologies that help enable operational excellence and unsurpassed compatibility with networks built using Nortel equipment.

Partners of the Nortel Technology Developer Program support standards and commit to interoperate with Nortel products, technology, and software.

Plantronics has completed and passed verification testing for several headsets and adapters under the Nortel Technology Developer Program.



## Why should your customer purchase a Plantronics headset?

Today, communications – via traditional phones, mobiles or Internet telephony – are at the centre of virtually every business activity. Businesses and organisations need trusted partners and suppliers for their hardware solutions that support all their business activities.

Plantronics offers:

- An unmatched track record
- Proven acoustic excellence
- Exceptional product range
- Industry leading service and support.

As the worldwide market leader and partner of major corporations such as Nortel, we spend millions of dollars every year researching and developing sound solutions that anticipate and respond to all the business needs of your customers.

### Why use a headset?

Research shows that overall productivity could be increased by up to 43%\* simply by using a telephone headset, rather than a traditional telephone handset.

Most of all, headsets empower the individual user by providing five key advantages:

- **Hands free** Advantage: No more juggling with your phone handset – type and talk as well as collecting that important document from the printer – complete office freedom
- **Sound** Advantage: More clarity – you can hear better and be heard. It saves time and reduces stress

Dealer Stamp

- **Ergonomic** Advantage: No more cradling a handset between your shoulder and neck – you can be more comfortable and avoid strain, back and neck pain
- **Mobility** Advantage: No more being tied to your phone – you're free to move around as you talk and you will miss less calls and stop diversion to voicemail – improve customers satisfaction
- **Efficiency** Advantage: Be able to multi-task whilst managing your daily activities – your phone, mobile and PC all enable you to become more productive.

### Complete peace of mind with industry leading warranties

All our call centre and office products come with a standard 2 year warranty with the option, at the time of purchase, to extend to a third year warranty (corded call centre and office headsets, amplifiers and adapters only).

### More information

Contact us on the telephone numbers overleaf for more information or visit [www.plantronics.com](http://www.plantronics.com). To ensure all our channel partners have access to the most current product information and sales tools, visit [www.plantronet.net](http://www.plantronet.net)

### Additional Sales opportunities

Plantronics offer a wide range of accessories for our headset range. From handset lifter and amplifiers to coloured voice tubes and gel ear cushions. Always ensuring the best headset wearing experience.

\* Research by HB Maynard & Co.



# With every Nortel phone **There is a wireless and corded Plantronics headset sales opportunity!**

This headset selection guide helps you determine the right headset for your NORTEL telephony solution. Whether you are using a softphone or deskphone or need a wireless or corded headset, this guide will help you to select the right solution for your needs. First select the phone you are using and then determine the type of headset you want, wireless or corded. When you choose a corded headset please check the required connectors as well to make sure your headset can be connected.



## WHICH NORTEL PHONE?

## WIRELESS SOLUTIONS FOR DESKPHONE



Nortel  
Digital Phone i200x



**Plantronics VOYAGER™ 5105**  
**Office and Mobile phone usage**  
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between office phone and *Bluetooth*® mobile phone or smart phone.

- 72272-04 Noise-Cancelling with WindSmart® UK power adapter
- 72272-05 Noise-Cancelling with WindSmart EU power adapter



**CS60™ WIRELESS**  
**Flexible, cost effective and convenient**  
Cost-effective wireless headset with great range and sound quality and a choice of wearing styles.

- 36995-01 Noise-Cancelling with UK power adapter
- 36995-02 Noise-Cancelling with EU power adapter
- 39159-01 Noise-Cancelling with HL10 UK power adapter
- 39159-02 Noise-Cancelling with HL10 EU power adapter



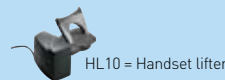
**CS70™ WIRELESS**  
**Stylish and discreet**  
Combining the excellent sound quality and range of DECT™ with the design edge of a mobile headset.

- 39448-01 Noise-Cancelling with UK power adapter
- 39448-02 Noise-Cancelling with EU power adapter
- 39449-01 Noise-Cancelling with HL10 UK power adapter
- 39449-02 Noise-Cancelling with HL10 EU power adapter



**SUPRAPLUS® WIRELESS**  
**All-day wearing comfort**  
For intensive phone users – the ultimate comfort and sound quality – with the option of binaural style for noisy environments.

- 39986-01 Monaural Noise-Cancelling UK power adapter
- 39986-02 Monaural Noise-Cancelling EU power adapter
- 39261-01 Binaural Noise-Cancelling UK power adapter
- 39261-02 Binaural Noise-Cancelling EU power adapter
- 39987-01 Monaural Noise-Cancelling with HL10 UK power adapter
- 39987-02 Monaural Noise-Cancelling with HL10 EU power adapter
- 39263-01 Binaural Noise-Cancelling with HL10 UK power adapter
- 39263-02 Binaural Noise-Cancelling with HL10 EU power adapter



HL10 = Handset lifter

DESKPHONE



Nortel  
IP Phone 1110  
IP Phone 1120E  
IP Phone 1140E  
IP Phone 1150E



Nortel  
T7100  
T7208  
T7406  
T7316



Nortel  
M3820, M3310  
M3900 series  
(M3901, M3902)  
M3900 series  
(M3903, M3904, M3905)  
M2250 attendant console

## CORDED SOLUTIONS FOR DESKPHONE & SOFTPHONE



**SUPRA®**  
Comfort and sound quality for anyone who spends a significant part of the day on the phone.

- 32190-04 Supra Monaural P-top Voice Tube
- 32192-04 Supra Monaural P-top Noise-Cancelling
- 32191-04 Supra Binaural P-top Voice Tube
- 32193-04 Supra Binaural P-top Noise-Cancelling



**SUPRAPLUS®**  
The new industry standard for all-day comfort and natural-sounding audio.

- 36829-01 SupraPlus Monaural P-top Voice Tube
- 36833-01 SupraPlus Monaural P-top Noise-Cancelling
- 36831-01 SupraPlus Binaural P-top Voice Tube
- 36835-01 SupraPlus Binaural P-top Noise-Cancelling



**ENCORE®**  
Top quality headset with excellent sound quality and outstanding durability and comfort.

- 33701-41 Encore Monaural P-top Voice Tube
- 33703-41 Encore Monaural P-top Noise-Cancelling
- 33707-41 Encore Binaural P-top Voice Tube
- 33709-41 Encore Binaural P-top Noise-Cancelling

For i2002/i2004 phase II, i2007 and M2250 attendant console and Softphone 2050

- 32184-04 Monaural H-top Voice Tube
- 32186-04 Monaural H-top Noise-Cancelling
- 32185-04 Binaural H-top Voice Tube
- 32187-04 Binaural H-top Noise-Cancelling

- 36828-01 Monaural H-top Voice Tube
- 36832-01 Monaural H-top Noise-Cancelling
- 36830-01 Binaural H-top Voice Tube
- 36834-01 Binaural H-top Noise-Cancelling

- 33645-41 Monaural H-top Voice Tube
- 33699-41 Monaural H-top Noise-Cancelling
- 33646-41 Binaural H-top Voice Tube
- 33705-41 Binaural H-top Noise-Cancelling

## REQUIRED DESKPHONE CONNECTORS



**CONNECTOR CABLES**  
**U10P / E10KSTUB**  
Connect your headset to your phone.

- 32145-01 U10P Cable
- M2250 attendant console only both the E10 and K stub Cable are required
- 34079-01 E10/A
- 38114-01 K stub cable



**ADAPTER**  
**BiWay**

The BiWay™ switch allows convenient switching between headset and handset for telephones that are headset ready, and that do not require an adapter

- 34286-03 BiWay switch

BiWay recommended for phones without a headset port (i2001, IP Phone 1110, T7100, M3901, M3902) 34286-03 BiWay

## REQUIRED SOFTPHONE CONNECTORS



**DA40™ ADAPTER**  
Connect your headset to your PC USB port.

- 71800-02 QD to USB adapter



**DA55™ ADAPTER**

Connect your headset to your PC USB port with enhanced sound quality.

- 36818-03 QD to USB adapter with volume control

## Additional headsets and accessories

If you are looking for a specific headset that is not listed or additional accessories for your Plantronics headset, please visit [www.plantronics.com](http://www.plantronics.com) for more information.

## Compatibility

The headsets listed in this guide all work with the Nortel phones listed. If your phone is not listed please visit our product finder compatibility guide at [www.plantronics.com/productfinder](http://www.plantronics.com/productfinder).

## WIRELESS SOLUTIONS FOR SOFTPHONE



**Plantronics VOYAGER™ 510 USB WIRELESS**  
**Office and Mobile phone usage**  
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between soft phone and *Bluetooth*® mobile phone or smart phone.

- 72270-45 with WindSmart



**CS60™ USB WIRELESS**  
**Flexible, cost effective and convenient**  
Wireless headset with great range and sound quality and a choice of wearing style ideal for IP telephony applications.

- 36947-01 Noise-Cancelling with UK power adapter
- 36947-02 Noise-Cancelling with EU power adapter

NORTEL/EN0207/REVA